

Supplier assessment 2017 – grading A-supplier (by watch) and general notice

Dear Supplier and Strategic Partner,

Please review your company's supplier 2017 assessment for the products/services supplied to us and our companies in the United States. In this context, please understand that the performance ratings are derived from three criteria; 1) delivery performance, 2) quality of goods delivered, and 3) commercial logistics.

You rank among our best suppliers. Your performance in terms these rating categories fully meets our expectations at this time. Please be aware past quarterly ratings yield some substandard ratings and your A rating is close to reclassification. Thank you very much for the good cooperation, but you must be proactive against quality and delivery as promised.

We expect you to consistently keep your qualitative and logistical performance on the same high level in 2018. We consider this goal agreed for 2018 unless you object to it within the next three weeks.

We look forward to a continuation of excellence and cooperation between our companies.

Best regards,



Tim Merrell, CPP
Purchasing Analyst
KLÜBER LUBRICATION NA LP
9010 CR 2120
Tyler, TX 75707

General Notice to all Suppliers:

- I. The following information is solicited with this communication:
 - a. All raw materials and packaging must have an updated C of O (Certificate of Origin) or NAFTA Certificate annually.
 - b. Deliver the ISO certifications for all manufacturing origins of raw materials and packaging.
 - c. Deliver current specifications, drawings, photographs and other descriptive details for any packaging items sold to KLÜBER LUBRICATION NA LP.

- II. Send data's to "tim.merrell@us.kluber.com"

Your global specialist

Klüber Lubrication NA LP

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